

## **Barry L. Bell, Managing Director, Echelon Analytics to Speak at the Knowledge Group's Lost Profits Damages Calculations in Commercial Litigation: Fundamentals and Key Considerations LIVE Webcast**

The Knowledge Group/The Knowledge Congress Live Webcast Series, the leading producer of regulatory focused webcasts, has announced today that **Barry L. Bell, Managing Director, Echelon Analytics** will speak at the Knowledge Group's webcast entitled: "**Lost Profits Damages Calculations in Commercial Litigation: Fundamentals and Key Considerations LIVE Webcast.**" This event is scheduled for **Monday, April 15, 2019 at 3:00 pm - 4:30 pm (ET).**

**For further details, please visit:** <https://www.theknowledgegroup.org/webcasts/lost-profits-damages-calculations-in-commercial-litigation/>

### **About Barry L. Bell**

For more than 25 years, Barry Bell has focused primarily on the analysis and quantification of damages in commercial litigation matters. He is experienced in analyzing complex matters; identifying relevant issues, information and approaches, and cogently communicating, via expert reports and testimony, the resulting opinions to interested parties.

Mr. Bell has extensive experience in analyzing damages in a wide variety of actions, including breach of contract, breach of fiduciary duty, fraud, and intellectual property infringement/misappropriation, among others, across a broad industry spectrum. Mr. Bell frequently provides expert witness testimony related to damages in complex commercial and intellectual property-related disputes.

### **About Echelon Analytics**

Echelon Analytics is a nationally recognized firm comprised of proven leaders in the areas of economic and financial analysis, financial and forensic investigation, and expert witness services. The firm assists clients involved in commercial disputes and high-stakes litigation, as well as those needing help assessing value and risk in the context of pre-litigation, mergers and acquisitions, joint ventures, licensing and sales.

### **Event Synopsis:**

Quantifying lost profits in commercial litigation is a complex exercise fraught with significant risks and potential pitfalls. Recent court opinions continue to alter the methodologies and parameters of acceptable lost profits claims.

A sound lost profits claim must adhere to the appropriate legal principles; identify a sufficient causal nexus; and employ an appropriate, well-supported methodology to reach a reasonably certain quantification.

In this LIVE webcast, a panel of distinguished professionals and thought leaders assembled by The Knowledge Group will help companies and litigators better understand the fundamentals and key considerations involved in calculating lost profits in commercial litigation. Speakers will discuss acceptable methodologies for analyzing and quantifying lost profits and will provide real-world examples of how such methodologies are applied. They will also provide insight into important considerations when claiming or defending against a claim for lost profits.

Key topics include:

- Legal Framework: An Overview

- Fundamentals and Key Considerations in Calculating Damages
- Lost Profits Damages Calculations in 2019: What to Expect
- Measurement and Projection of Lost Profits
- Defending Against Lost Profits Damages Claims
- Recent Court Opinions Impacting Lost Profits

### **About The Knowledge Group/The Knowledge Congress Live Webcast Series**

The Knowledge Group was established with the mission to produce unbiased, objective, and educational live webinars that examine industry trends and regulatory changes from a variety of different perspectives. The goal is to deliver a unique multilevel analysis of an important issue affecting business in a highly focused format. To contact or register for an event, please visit: <http://theknowledgegroup.org/>